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SUMMARY KEYWORDS

product, poem, slow, communities, cashflow, quit, national endowment, america, nation, hard worker, dismantled, people, industry, orphans, revolutionize, sophomore, mind, revolutionaries, salim, systemic



00:06

I'm Tracy K. Smith, and this is the slow down.



00:22

I believe that there is a growing consensus among people of color in America. We recognize how vital we are to so many industries in this nation. We recognize how our expertise, our labor, and our genius have served as primary engines of American culture through the generations. And yet, we cannot ignore that significant systemic barriers to our safety, liberty, and peace of mind have been left on dismantled. It would be nice to change the hearts and minds of individuals who might personally harbor discriminatory views of us. But for many of us, the more urgent demand is for redress on a systemic policy level.



01:17

It is demoralizing, always to be met with resistance, simply for suggesting that it's unnatural for a white frame of reference to be privileged above all others, in a nation as diverse as America.



01:35

Today's poem is brown and black people on Shark Tank by Aung bien Salim.



01:44

We are seeking \$1 million dollars for 12% of our stories. This product will revolutionize the industry. We are revolutionaries. We are evolutionary bees. I used to work in the restaurant business. I graduated from Harvard, Yale and Princeton with a BA MBA PhD from all three. I'm a sophomore in college. I'm in high school. I'm 10 years old. I haven't been born yet. My family told me I wasn't going to make it. My family was very supportive. Yes, there is a need for this product in our communities. Yes, people have curly hair in our communities. Yes, people die in our communities. Yes, this is an original recipe. Yes, my mother gave it to me. She died single handedly saving a burning bus full of orphans on I 95.



02:46

No, there's no product like this on the market yet.



02:51

No, this isn't a niche product. I mean, there is a large niche for this product. Yes, there is a need for this kind of product. No, this product isn't exclusively for my community. I am not being exclusive. I've never been exclusive. I have never been excluded. Yes. I'm sure anyone can use this product. Yes. Anyone with hair or heart or nails or feet can use this product. Yes, the margins are high enough. Yes. We're cashflow positive. Yes, my people have money. Yes, my parents had money. I'm a hard worker. If you tell me to jump, all fly, I'll quit my job. I'll quit my wife. I'll quit my life. My family came here with no money. My family has no money. My money has no money. I'm worth it. I promise. You won't regret it. I believe in this product. I believe in this brand so much. I want money, not alone. And here's a story about the time my dad took a loan out and we couldn't eat for the next 10 years. Please take a chance on us. I believe in me. I believe in America. We're sorry to hear that you're out. Thank you. Thank you. Thank you.



04:21

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